

solutions for the electro-mechanical apparatus sales & service industry

Our software solutions

MotorBase: comprehensive shop management......1

Job Costing, Job Tracking, Sales Orders, Inventory Control, Business Analytics, Automated Reporting, Purchasing, Time Tracking, Accreditation / Certification Tracking, Accounting—GL/AR/AP/Payroll, Dashboard Graphics – everything you need for efficient shop operations

QM (Quality Management) Wizard2

Replace paper forms and build quality control into every step of every process. Expedite job reports and eliminate duplicated effort. Assign equipment to record and track calibrations, shop-to—supervisor messaging, Final reports are completed as work is accomplished.

Equipment Manager3

Track and manage thousands of diverse equipment items either for your own company or as a service for your customers. Motor/equipment storage. Schedule inspections and repairs.

CRM (Customer Resource Management).....4

Integrate the sales effort with your business operations. Track and manage customers, opportunities, histories, and calendars.

Customer Web Portal......5

Give your customers the insight they desire. Your customers can view their job, orders, invoices, equipment, and more with access levels and protocols you control.





Not just for motors – MotorBase is comprehensive shop management system designed from the floor up in apparatus repair shops.

The efficiency you gain in every aspect of your company from Job Costing to Accounting to Scheduling Employee Labor brings:

- Better insight to your business
- Organization to your processes
- Increased profitability



Benefits

- Detailed job costing
- Automated POs
- Real-time inventory control
- Production control
- Search & drill-down capability for various levels of information
- Automated reporting
- Employee time
- Scheduling
- Automated accounting

- Remote access
- Advanced security
- No servers
- Included software updates
- Daily data backups
- Attach photos & files
- Vending machine interface
- Tax reporting
- Barcoding
- EASA forms

- Create quotes, orders, POs
- Banking & EFT functions
- AR & AP
- Special pricing
- Warranty tracking
- iOS & Android compatible
- RMA processing
- and much more!

For detailed information contact Sales@SpringPT.com





The Quality Management Wizard replaces paper on the shop floor. Transform any forms or checklist into an electronic, step-by-step task guide, and data-capture tool. Add tolerances and criteria to your custom forms to validate entries and flag failures upon entry.

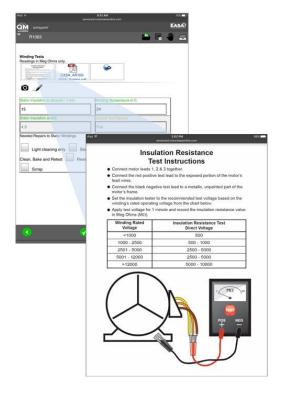


Add photos and files to jobs and to specific tasks.



Tasks are displayed in a colorcoded grid identifying failure areas (above). The expanded task can include detailed calculations (above right) and reference material and training tools (right).









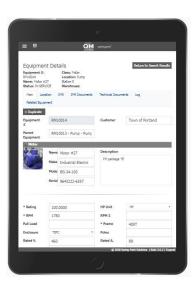
The Equipment Manager allows you to organize and track thousands of items. As part of the Spring Point Suite, items entered in MotorBase can be easily authorized for use in the EM program.

Whether you are using the EM as part of the Spring Point Suite or in a stand-alone mode, you can create custom categories each with its own set of attributes (data points for searching and tracking such as nameplate data, but certainly not limited to just that).

Search, sort, and filter by equipment ID#, customer, classification, attributes, and more. Get at-a-glance info or drill down for item details and history.



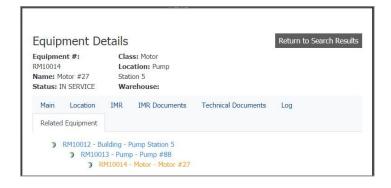
Drill down into an item record to access photos, documents, location and status histories, Inspection-Maintenance-Repair records, technical documents and more.



For more detailed information and product demos contact

Sales@SpringPT.com

The 'parent equipment hierarchy' function visually depicts how items are related to one another and allows for easy navigation between related item records.





Full featured CRM software — Capture and view all customer data in one place.

Capture appointments, calls, sales, opportunities, contacts, and all customer related data.

Reporting, Calendars, and Google Maps

Quick simple reports provide the data you need. Calendars for appointments and a company shared calendar. Show appointments and customers on Google Maps. Export data to Excel or PDF.

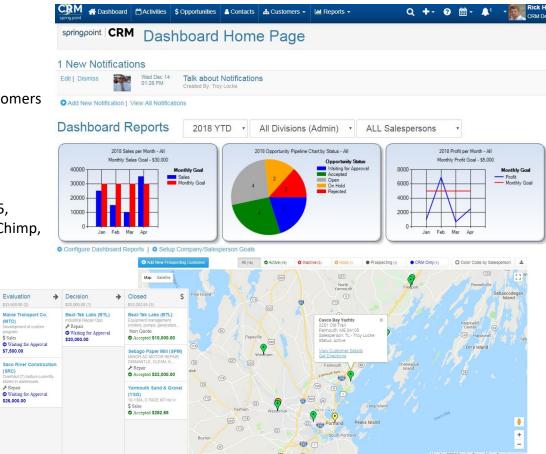
MotorBase ERP integration

CRM data is synchronized with MotorBase—customers, contacts, and appointments. Updating data in either system is synched between both systems. Information flows in real time between MotorBase and the CRM to ensure your sales reps are always prepared with the latest progress. The integration prevents multiple mismatched data bases which often occur when different systems are maintained by different people or departments with a company.

- Schedule activities
- Track sales opportunities
- Convert prospects to customers
- Manage sales operations
- Portray the sales funnel
- Monitor progress
- Integrated with Office 365, Google, SharePoint, MailChimp, and Constant Contact

→ Needs Defined

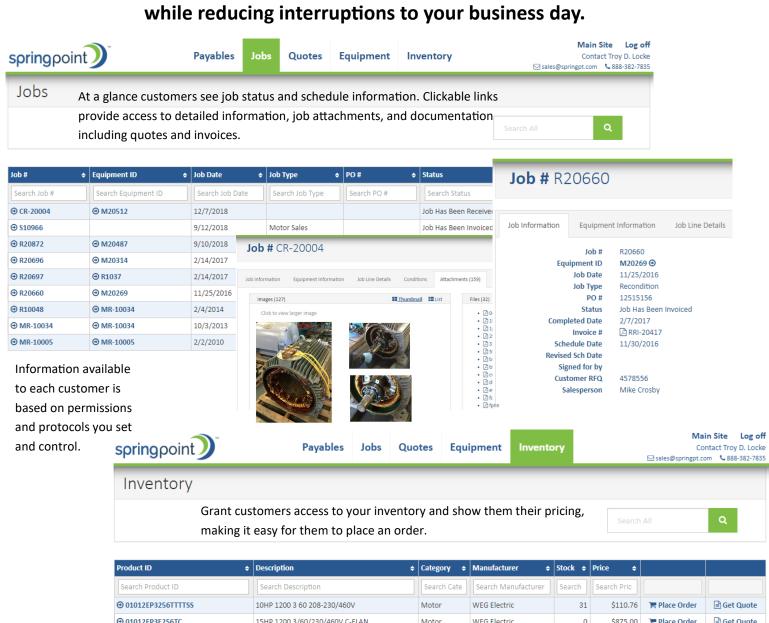
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Customer Web Portal

The Customer Web Portal gives companies using the Spring Point Suite the ability to provide their customers (the motor/equipment owners) with access to information related to their jobs and equipment through the motor shop website via a web portal link.

Give your customers the insight they desire while reducing interruptions to your business day.



Product ID	+	Description	÷	Category \$	Manufacturer \$	Stock \$	Price \$		
Search Product ID		Search Description		Search Cate	Search Manufacturer	Search	Search Pric		
⊙ 01012EP3256TTTTSS		10HP 1200 3 60 208-230/460V		Motor	WEG Electric	31	\$110.76	📜 Place Order	☐ Get Quote
⊙ 01012EP3E256TC		15HP 1200 3/60/230/460V C-FLAN		Motor	WEG Electric	0	\$875.00	📜 Place Order	Get Quote
⊙ 01012ET3E256T		15HP 1200 3 60 20/-230/460V		Motor	WEG Electric	21	\$2,100.00	📜 Place Order	☐ Get Quote
⊙ 01012ET3E256TC		10HP 1200 3 60		Motor	WEG Electric	26	\$5,400.00	📜 Place Order	☐ Get Quote
⊙ 01012ET3H256T		10HP 1200 3 60 575V		Motor	WEG Electric	23	\$1,797.00	📜 Place Order	☐ Get Quote
⊙ 01012ET3H256T-DUP		10HP 1200 3 60 575V		Motor	WEG Electric	0	\$1,317.80	📜 Place Order	☐ Get Quote
⊙ 01012SP3QIE256T		10HP 1200 3 60 460V		Motor	WEG Electric	20	\$1,554.71	📜 Place Order	☐ Get Quote
⊙ 01012ST3HIE256T		10HP 1200 3 60 575V		Motor	WEG Electric	8	\$1,418.42	📜 Place Order	☐ Get Quote
⊙ 01012ST3QIE256T		10HP 1200 3 60 460		Motor	WEG Electric	6	\$1,418.42	📜 Place Order	☐ Get Quote
⊙ 01012ST3QIE256TC		10HP 1200 3 60 460V		Motor	WEG Electric	8	\$1,418.42	📜 Place Order	☐ Get Quote

About Us

Spring Point is named for an iconic lighthouse in Casco Bay, Maine.

Navigating the business management waters can be challenging. From the floor to the executive level — our team has over 100 years of experience in the apparatus sales & service industry. Let Spring Point bring clarity, direction, and

guidance as you chart your course.

Our business is making yours better.

We specialize in the unique requirements

of the industrial apparatus community.

• Spring Point brings order from chaos.

Visit Us

From the Spring Point Lighthouse: sail north and west around Bug Light to the Portland Pier. Walk three blocks to our Exchange Street office.

From the land: take I-295 to Portland, Maine. Take Exit 6a or 7 and make your way to the historic Old Port.

103 Exchange Street Portland, Maine 04101

Contact Us

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