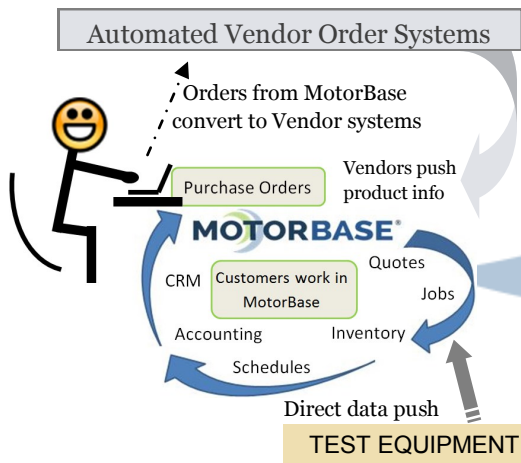


Spring Point Web Services is a new B2B application linking company purchasing agents to the order processing software of their vendors. For the motor shop, this keeps the ordering agent from duplicating work when they first enter purchase information with their jobs or inventory tracking and are then required to repeat the process to get the order into the various vendor systems – all of which are different and not always user-friendly. Orders are processed faster and notifications are generated automatically. For the vendor, it gets the purchase information into their automated systems without frustrating the customers and eliminates many time-wasting manual steps. It also allows for product information to be displayed to the ordering agent at the time of purchase.

We developed Spring Point Web Services (an API) to foster secure communication between our software and other software and hardware platforms. IoT is the future and our extensible API will allow our suite of software products to receive data from test equipment, send purchase orders data directly to vendors' ERP systems, receive current catalog documentation from vendors, and a host of other potential applications. We are currently working with a number of OEMs & suppliers to provide this integration to our customers.



*"Over the past few years our goal has been to create a family of integrated software solutions to support the apparatus repair industry."*

*Spring Point is all about connectivity."*

Troy D. Locke, Co-founder & CEO  
Spring Point Solutions

**Find ways to make life easier for you customers**

**springpoint**<sup>TM</sup>  
industrial process software solutions

Our business is making yours better!

**Contact us for more information or to schedule a demonstration.**

**888-382-7835**

**Sales@SpringPT.com**

MEMBER  
**EASA**  
The Electro-Mechanical Authority

**B2B**

**springpoint**<sup>TM</sup>

**Web Services**

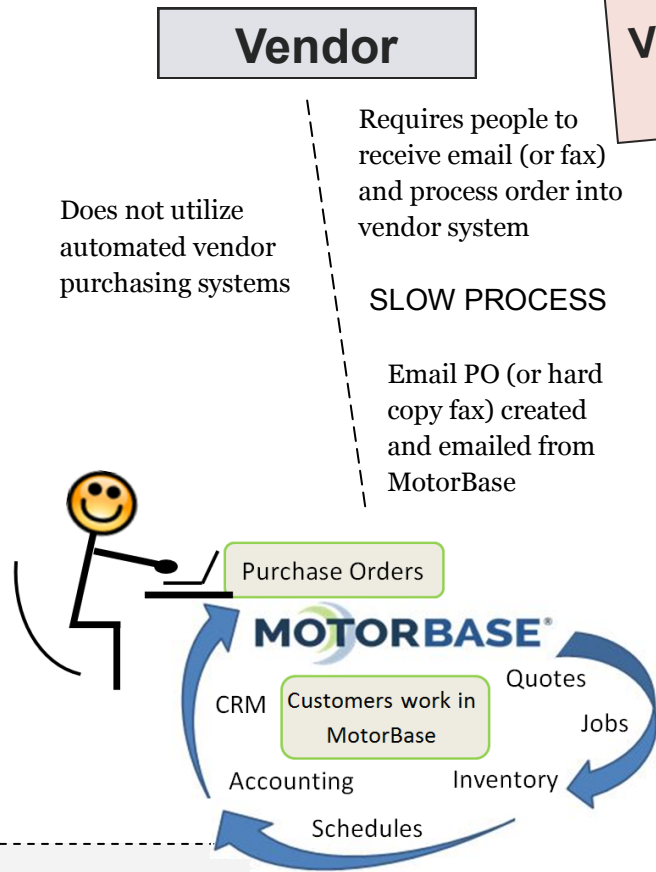
**Connecting Customers to**

- **Manufacturers**
- **Vendors**
- **Test Equipment**

**Optimize Performance**

- **Increase Proficiency**
- **Increase Productivity**
- **Increase Profitability**

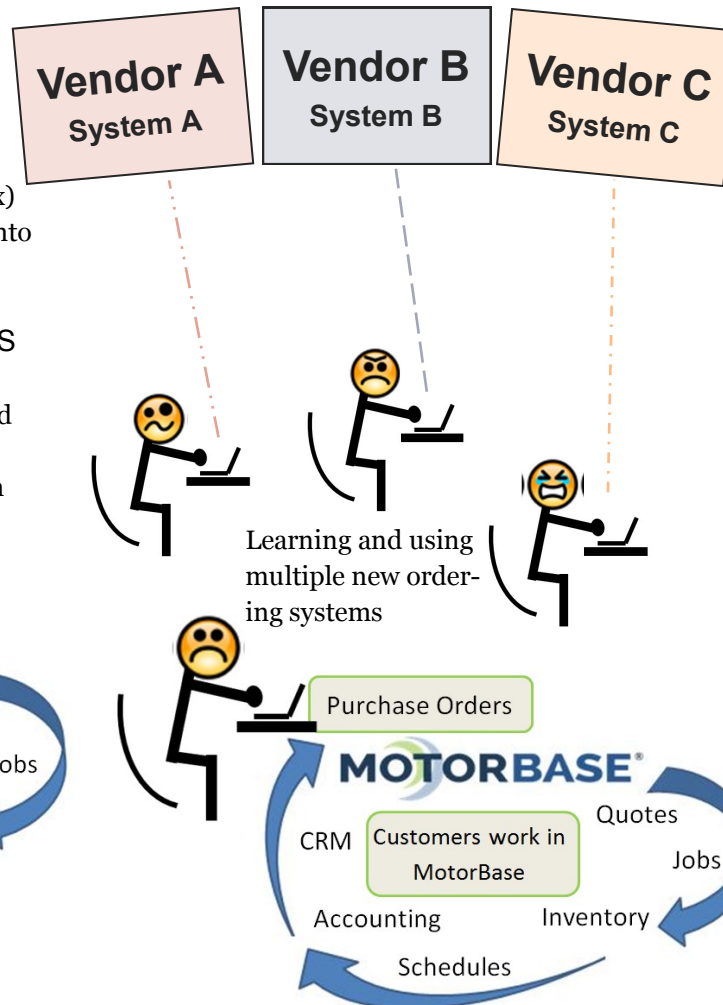
## What is working for the customer:



### TEST EQUIPMENT

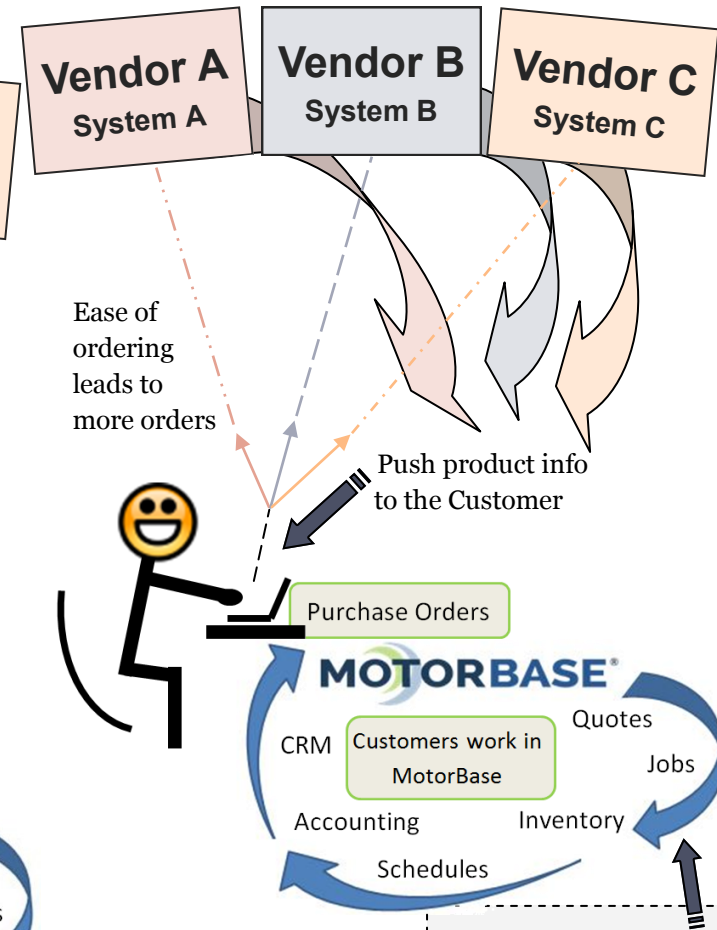
- Manual data transfer
- Drag & drop files
- Only attaches reports that can be referenced

## What vendors are asking the customer to do:



- Faster for Vendor
- Uses Vendor systems
- Slower for Customer
- Uses multiple ordering systems, many of which are not user-friendly
- More work for Customer
- Duplicates effort
- Errors in data inconsistency

## What works for everyone: spring point™ Web Services



- Fast for Vendor
- Fast for Customer
- Customer enters order in one system
- Vendor receives order in own system
- Data is consistent

### TEST EQUIPMENT

- ⇒ Test data directly into job fields and other reports
- ⇒ Saves time
- ⇒ Eliminates human error